

Service models

	Success only	Exclusivity	Full partnership
Recruitment needs consultation	✓	✓	✓
Specialist database search	✓	✓	✓
Digital platform and social media advertising	✓	✓	✓
Utilisation of existing networks	✓	✓	✓
Direct approaches	✓	✓	✓
Coordination of interview process	✓	✓	✓
Dedicated point-of-contact (consultant)	✓	✓	✓
Post-placement care	✓	✓	✓
Market mapping		✓	✓
Candidate engagement packs		✓	✓
Dedicated resourcing team		✓	✓
Paid and promoted advertising		✓	✓
In-depth headhunting campaign (2 weeks)		✓	✓
Psychometrics at cost price		✓	✓
In-depth assessment of client needs		✓	✓
Defined shortlist delivery timescales		✓	✓
Dedicated brand ambassador and PR postings			✓
Candidate exclusivity			✓
In-depth headhunting campaign (4 weeks)			✓
Front-end CRM access			✓
Effective recruitment process consultation			✓
Salary benchmarking			✓
Extended replacement up to 6 months			✓
Market feedback on employer brand			✓